

Alliance
of



International
Aromatherapists

2007 Annual Report



*Moving Aromatherapy Forward
With Vision and Action*



Overview of the Alliance of International Aromatherapists

The Alliance of International Aromatherapists (AIA) is a non-profit member-based organization founded to promote safe and responsible uses of essential oils. We provide educational information to the public, aromatherapists, healthcare professionals, educators, the aromatherapy industry, and the media.

Our Mission: To provide public education through research and educational programs to promote responsible use of essential oils in a harmonious relationship with modern medicine.

AIA was incorporated on June 12, 2006 and was awarded tax-exempt 501(c)(3) nonprofit status on April 17, 2007.

AIA produces monthly educational teleconferences rich with vital information and educational topics provided by experts in aromatherapy and related healthcare fields. Our e-newsletter, published bi-monthly, is filled with aromatherapy news, articles, tips and announcements.

Board of Directors of the Alliance of International Aromatherapists

Raphael J. d'Angelo, M.D.

President

Nancy L. d'Angelo, CA

Executive Director

Beverly J. Day, MBA, CFE, RA

Secretary-Treasurer

Laraine Kyle, RN, MSN, CMT

Director

Nancy C. Graves, BS, MBA, CA

Director

Lora Cantele, RA, CSRT, AAS

Director

Cover

Robert Tisserand receiving the Lifetime Achievement Award from Dr. Raphael d'Angelo, President, at the October, 2007, AIA International Clinical Aromatherapy Conference and Wellness Expo.

Finances

The Alliance of International Aromatherapists generated revenues of \$52,331 with expenses of \$40,141 for the year ending December 31, 2007, resulting in a net operating income of \$12,190.

Memberships and donations accounted for \$13,339 in revenue (25 % of total revenues); and program service consisted mainly of the international conference generated \$38,846 in revenue (74 %).

Expenses were primarily comprised of providing the conference program totaling \$32,892.

Statement of Financial Position		Statement of Activities	
<i>Assets</i>		<i>Revenue</i>	
Cash	\$9,434	Membership	\$7,515
Accounts Receivable	2,297	Donations	5,824
Inventory	3,393	Book, CD sales	1,617
Recording Archives	<u>273</u>	Conference	<u>38,846</u>
<i>Total Assets</i>	<u>\$15,397</u>	<i>Total Revenue</i>	<u>\$53,802</u>
<i>Liabilities and Net Assets</i>		Cost of Sales	1,471
Accounts Payable	<u>1,700</u>	<i>Operating Expenses</i>	
<i>Total Liabilities</i>	1,700	Conference	32,892
<i>Net Assets</i>		Advertising	1,286
Retained Earnings	12,342	Insurance	534
Unrestricted:		Merchant Fees	1,562
Designated	<u>1,355</u>	Postage and Shipping	594
<i>Total Net Assets</i>	13,697	Printing and Publications	439
<i>Total Liabilities and Net Assets</i>	<u>\$15,397</u>	Professional Services	350
		Supplies	284
		Telephone	1,509
		Other Expenses	<u>691</u>
		<i>Total Operating Expenses</i>	<u>\$41,612</u>
		<i>Net Operating Income</i>	<u>\$12,190</u>